

What I have to offer

- Experience as well at IT customers as at IT suppliers
- Technical insight and strong social skills.
- Experienced in research, assessments, implementations, transformations and migrations.
- Great analytical skills and pragmatic resolution skills
- Great insights and strong social skills.

My strengths

- Building bridges between: user and technicians / Corporate culture and small-scale projects / supplier and customer.
- Analyze complex problems or structures.
- Human-oriented approach that quickly leads to results
- Process-oriented at solving bottlenecks that hinder progress
- Communication at all levels, explaining the value of IT solutions (Boardroom, user, technicians)

My qualities are also reflected in my blogs about [listening](#) (en) and [lead](#) (nl)

CURRICULUM VITAE

Laurent Fraters-Yeşiltepe



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Key achievements

Align with regulations on availability with migration of classified business application in 4 Months without noticeable business process disturbance

Finish an initially red program of application and data migration on time and with customers satisfactions.

Major improvement on business service availability by process redesign.

Business aligned data center concept with new infra-structure and high-level project/migration plan.

Align 20 world spanning sales offices by a centralized managed working concept of office infrastructure.

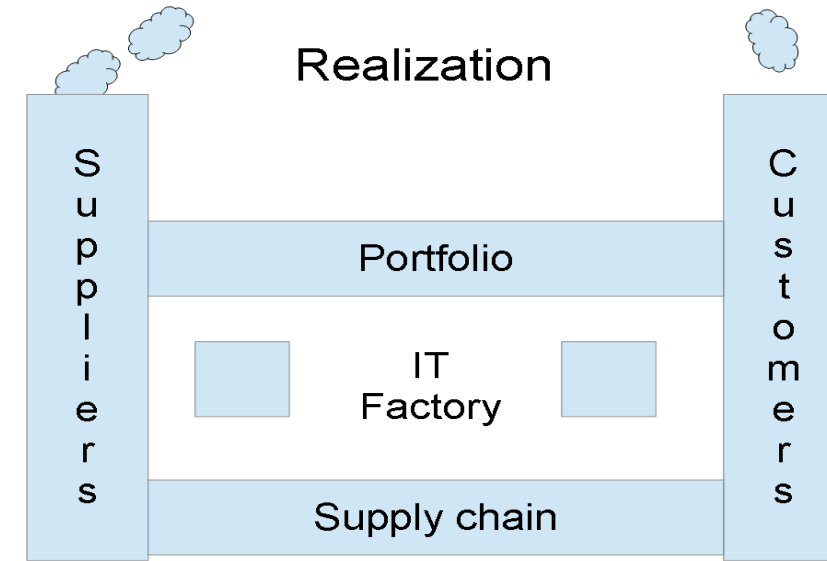
Education

Business Administration 2013-2014
Ergonomics VU Amsterdam
Academy of Social Sciences
MTS Electronics / LTS Metal

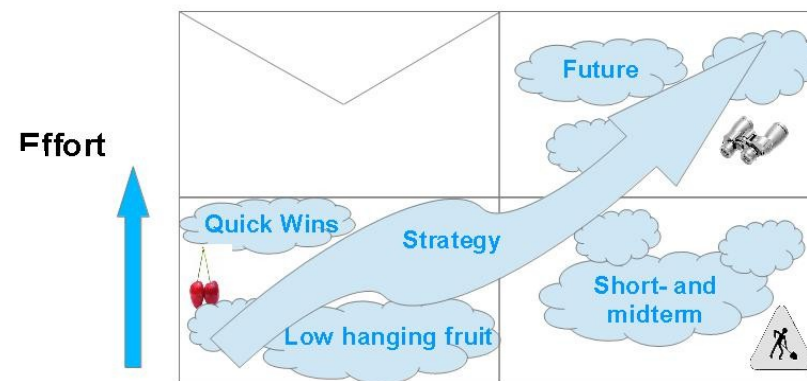
Completed Training

Mastering Architecture - ITSA
IT Strategy and Architecture
Cloud Road-map / Hybrid delivery workshop training
NLP Business Practitioner
ITIL V3 intermediate: Release, Control & Validation
ITIL Foundation V3
Effective leadership at Professional Organizations.
Innovation through creative thinking

Business outcomes and IT Alignment

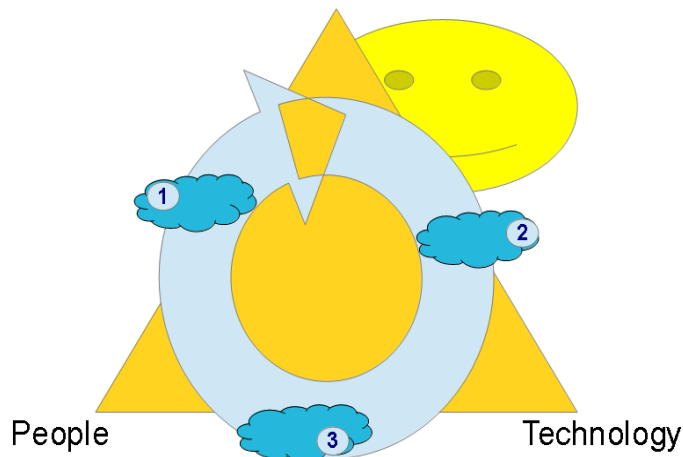


Strategy



Vision – Ideas

Business



The Story

Persistence

GAP analysis

Things I do well

Collaborate within business,, people and technology creating a mutual path forward based on current findings and achievable goals.

Ask the right questions; to come to the heart of a matter and understand what should be done to improve.

Have absolute integrity, support decision making and make complex material understandable, and create a (better) world.

Be independent, be creative, use Storytelling to align people to understand the essence, focus on what is important for realization

Work experience

HP Solution Architect Oct. 2007 - Jul. 2013
Role (lead)Architect / consultant / coach

Heineken Senior IT Engineer
Nov. 1997 - Sept 2007
Role: Lead engineer, architect

Heineken Export Support Engineer ('96-'97 9 Months)

Founder of PG automatisering/De Tweeling ('92-'96)

MoC

Capabilities & Skills

IT Strategy / Workshop facilitation / Solution design
High Level Architecture Design / Process Design
Stake holder management / IT Transformation
Management of change / Project Management
Deliver presentations / Customer orientation
GAP analysis / Technical writing / Togaf 9 / Dragon1

IT Strategy

Solution design

IT Transformation

Process design

Road-map

MoC

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Independent

Essence

Workshop facilitation

IT Inventory